

## Lesson Plan Odd Semester (July-December 2023)

**Name of Teacher :- Pratibha**

**Class and Section :- B.COM III YEAR**

**Subject Name and Code :- INCOME TAX BC 504**

1.	July	Introduction to income tax: concept, tax, person, income, agricultural income, casual income, previous year, financial year, assessment year, gross total income, total income; tax management: tax evasion, avoidance, and tax planning.
2.	1 <sup>st</sup> -15 <sup>th</sup> August	Basis of charges: scope of total income, residence and tax liability, income which does not form part of total income.
3.	16 <sup>th</sup> - 30 <sup>th</sup> August	Income from house property
4.	1 <sup>st</sup> - 15 <sup>th</sup> September	Income from other sources,
5.	16 <sup>th</sup> -30 <sup>th</sup> September	Profit and gains from business and profession
6.	1 <sup>st</sup> -15 <sup>th</sup> October	Capital gains,
7.	16 <sup>th</sup> - 31 <sup>st</sup> October	Clubbing and aggregation of income, Provisions regarding set-off and carry forward of losses,
8.	1 <sup>st</sup> -15 <sup>th</sup> November	Income from Salary,
9	16 <sup>th</sup> -23 <sup>rd</sup> November	Revision

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also  
E-Mail: spsbhardwaj83@gmail.com

## Lesson Plan Odd Semester (August- December 2023)

**Name of Teacher :- Pratibha**

**Class and Section :- M.COM III Sem**

**Subject Name and Code :- MC- 314 ENTREPRENESHIP DEVELOPMENT**

1.	<b>1<sup>st</sup> -15<sup>th</sup> August</b>	Entrepreneurship: concept, nature and scope; factors affecting entrepreneurial growth; major motives influencing an entrepreneur; stress management; entrepreneurship development programs.
2.	<b>16<sup>th</sup> - 30<sup>th</sup> August</b>	Small Enterprises: Definition, Classification – Characteristics, Ownership Structures.
3.	<b>1<sup>st</sup> - 15<sup>th</sup> September</b>	Environmental considerations: concept of ecology and environment, air, water and noise pollution standards and control.  Personal Protection Equipment (PPEs) for safety at work places.
4.	<b>16<sup>th</sup> -30<sup>th</sup> September</b>	Market Survey and Opportunity Identification: starting a small scale industry, registration procedures, list of items reserved for small scale industry; assessment of demand and supply in potential areas of growth, understanding business opportunity, considerations in product selection, data collection for setting up small ventures.
5.	<b>1<sup>st</sup> -15<sup>th</sup> October</b>	Project Report Preparation: Managerial and Operational aspects of small business;
6.	<b>16th- 31st October</b>	Human relations and performance in organization;
7.	<b>1<sup>st</sup> -15<sup>th</sup> November</b>	Institution supporting entrepreneurial growth.
8.	<b>16th -23rd November</b>	Case studies ,Revision

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also

›› E-Mail: [spsbhardwaj83@gmail.com](mailto:spsbhardwaj83@gmail.com)

## Lesson Plan

### Odd Semester (August- December 2023)

**Name of Teacher :- Pratibha**

**Class and Section :- M.COM III SEM**

**Subject Name and Code :- MC- 315 BUSINESS ETHICS AND SOCIAL RESPONSIBILITY**

<b>1.</b>	<b>1<sup>st</sup> -15<sup>th</sup> August</b>	Ethics: Concept and principles, relationship with morality, values, and law, moral reasoning. Stages of moral and ethical development; Ethical theories in relation to business – egoism, utilitarianism, Kant’s ethics. Religion and ethics;
<b>2.</b>	<b>16<sup>th</sup> - 30<sup>th</sup> August</b>	Ethical Dilemma: causes and resolution. Ethical decision making in business –models and processes, personal and corporate values and ethical decision making.
<b>3.</b>	<b>1<sup>st</sup> - 15<sup>th</sup> September</b>	Globalization and business ethics; Creating an ethical organization – corporate governance, corporate culture, CSR, code of conduct.
<b>4.</b>	<b>16<sup>th</sup> -30<sup>th</sup> September</b>	Business ethics and consumer protection; Business ethics and environment protection - maintaining ecological balance, sustainable development, Business ethics and human resources – workplace issues, privacy.
<b>5.</b>	<b>1<sup>st</sup> -15<sup>th</sup> October</b>	Role of outside stakeholders on ethics – media, public, Judiciary; IT and ethics.
<b>6.</b>	<b>16<sup>th</sup>- 31<sup>st</sup> October</b>	Social responsibility – meaning and importance. Socially responsible consumption, Social responsibility of business. CSR – fundamentals and evolution; Approaches to CSR – Freeman’s approach, Gandhian trusteeship principle, Stakeholder approach, Triple bottomline; CSR and philanthropy
<b>7.</b>	<b>1<sup>st</sup> -15<sup>th</sup> November</b>	Advantages and disadvantages of CSR; CSR and corporate strategy; CSR and profitability, Implementing CSR programmes.
<b>8.</b>	<b>16<sup>th</sup> -23<sup>rd</sup> November</b>	Case Studies, revision

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also

›› E-Mail: [spsbhardwaj83@gmail.com](mailto:spsbhardwaj83@gmail.com)

## Lesson Plan

### Odd Semester (August- December 2023)

**Name of Teacher :- Pratibha**

**Class and Section :- M.COM I Sem**

**Subject Name and Code :- Marketing Management MC 106**

1.	1 <sup>st</sup> -15 <sup>th</sup> August	Marketing: Meaning, Scope and Importance, Evolution of Marketing, understanding marketing in new perspectives.
2.	16 <sup>th</sup> - 30 <sup>th</sup> August	Marketing Mix, Marketing Environment
3.	1 <sup>st</sup> - 15 <sup>th</sup> September	Information System and Marketing Research: Importance, scope and Steps ,
4.	16 <sup>th</sup> -30 <sup>th</sup> September	Understanding Consumer Behaviour, Customer Relationship Management, Analyzing Business markets
5.	1 <sup>st</sup> -15 <sup>th</sup> October	Price Determination: Pricing Policies and strategies , Social, legal and ethical aspects of Marketing, Direct and online Marketing
6.	16 <sup>th</sup> - 31 <sup>st</sup> October	Distribution Logistics and SCM, Marketing Channels, Retailing , Whole selling and Physical Distribution , Promotion Programme: Advertising, Sales promotion, public relation, Publicity and Personal Selling,
7.	1 <sup>st</sup> -15 <sup>th</sup> November	Product: Concept and classification, New product development, Product mix and product line strategies , PLC, branding, packaging, Labelling and Warranty,
8.	16 <sup>th</sup> -23 <sup>rd</sup> November	Marketing and information economy

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

**> E-Mail:**

## Lesson Plan Odd Semester (Aug.-Dec. 2023)

Name of Teacher :- Dr Ruchika Wadhwa

Class and Section :- B.Con 5<sup>th</sup> Semester

Subject Name and Code :- Goods and Service Tax, BCH 503

1.	24 <sup>th</sup> July to 31 <sup>st</sup> July	GST: meaning, taxable person,
2.	01 <sup>st</sup> Aug to 15 <sup>th</sup> Aug	Time and place of supply of goods and services,
3.	16 <sup>th</sup> Aug to 31 <sup>st</sup> Aug	Levy and collection of GST
4.	1 <sup>st</sup> Sep to 15 Sep	Registration: procedure and documents required.
5.	16 <sup>th</sup> Sep to 30 <sup>th</sup> Sep	value of taxable supply, Computation of input tax credit and transfer of input tax credit
6.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	Tax invoice credit and debit note Various returns to be filed under GST
7.	16 <sup>th</sup> Oct to 31 <sup>st</sup> Oct	Payment of tax including TDS, Interest Provisions on delayed payment
8.	1 <sup>st</sup> Nov to 15 <sup>th</sup> Nov	Offences and penalties
9	16 <sup>th</sup> Nov onwards	<b>Revision and Doubt sessions</b>

Note:-

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also

> E-Mail:

## Lesson Plan Odd Semester (Aug.-Dec. 2023)

Name of Teacher :- Dr Ruchika Wadhwa

Class and Section :- B.Con 3<sup>rd</sup> Semester

Subject Name and Code :- Rural Marketing, BCH 306(i)

1.	24 <sup>th</sup> July to 31 <sup>st</sup> July	Rural Marketing: meaning, nature, characteristics; opportunities and challenges to rural markets in India;
2.	01 <sup>st</sup> Aug to 15 <sup>th</sup> Aug	Socio-cultural, economic, demographic, technological and other environmental factor affecting rural marketing;
3.	16 <sup>th</sup> Aug to 31 <sup>st</sup> Aug	rural consumer behaviour; difference in rural and urban market; problems in rural marketing
4.	1 <sup>st</sup> Sep to 15 Sep	segmentation of rural market; strategies for rural marketing; rural marketing mix;
5.	16 <sup>th</sup> Sep to 30 <sup>th</sup> Sep	segmentation of rural market; strategies for rural marketing; rural marketing mix;
6.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	Product planning, pricing, promotion and management of distribution channels for marketing of durables and non-durables in rural areas;
7.	16 <sup>th</sup> Oct to 31 <sup>st</sup> Oct	Planning and organizing personnel selling in rural markets; ; Innovation in rural market;
8.	1 <sup>st</sup> Nov to 15 <sup>th</sup> Nov	E-commerce in rural markets, e-chaupal & other similar initiatives in rural markets.
9	16 <sup>th</sup> Nov onwards	<b>Revision and Doubt sessions</b>

Note:-

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also

> E-Mail:

**1: Lesson Plan**  
**Odd Semester (Aug.-Dec. 2023)**

**Name of Teacher :- Dr Ruchika Wadhwa**

**Class and Section :- M.Con 3<sup>rd</sup> Semester**

**Subject Name and Code :- Marketing Research , MC 308**

2.	01 <sup>st</sup> Aug to 15 <sup>th</sup> Aug	Introduction to Marketing Research: Nature, scope and importance; Marketing research process
3.	16 <sup>th</sup> Aug to 31 <sup>st</sup> Aug	Formulating the Problem, Research Design: Methods of data collection;
4.	1 <sup>st</sup> Sep to 15 Sep	Exploratory, experimental and descriptive research
5.	16 <sup>th</sup> Sep to 30 <sup>th</sup> Sep	Qualitative Research: Meaning, process and methodologies
6.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	Qualitative Research Techniques: Observation, Survey.
7.	16 <sup>th</sup> Oct to 31 <sup>st</sup> Oct	Sampling design; Sources of information; Designing questionnaire;
8.	1 <sup>st</sup> Nov to 15 <sup>th</sup> Nov	E- Scaling techniques; Sampling and non-sampling errors.
9	16 <sup>th</sup> Nov onwards	<b>Revision and Doubt sessions</b>

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also

> E-Mail:



## Lesson Plan Odd Semester (Aug.-Dec. 2023)

Name of Teacher :- Dr Ruchika Wadhwa

Class and Section :- M.Con 1<sup>st</sup> Semester

Subject Name and Code :- Marketing Research , MC 102

2.	01 <sup>st</sup> Aug to 15 <sup>th</sup> Aug	Business environment: nature and importance; Interaction matrix of different environment factors; Environmental scanning.
3.	16 <sup>th</sup> Aug to 31 <sup>st</sup> Aug	Economic planning in India: objectives, strategies and problems;
4.	1 <sup>st</sup> Sep to 15 Sep	Privatization; Globalization; Disinvestment in Public Sector Units;
5.	16 <sup>th</sup> Sep to 30 <sup>th</sup> Sep	Business Ethics; Corporate Governance; Social responsibility of Business.
6.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	Fiscal Policy; Monetary Policy; Industrial Policy; Industrial Licensing Policy;
7.	16 <sup>th</sup> Oct to 31 <sup>st</sup> Oct	EXIM Policy; Industrial sickness; Development and protection of Small Scale Industry.
8.	1 <sup>st</sup> Nov to 15 <sup>th</sup> Nov	The Environment (Protection) Act; Consumer Protection Act; Competition Act; Foreign Exchange Management Act; Right to Information Act.
9	16 <sup>th</sup> Nov onwards	<b>Revision and Doubt sessions</b>

Note:-

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also

> E-Mail:

## Lesson Plan ODD Semester (Aug.-Dec.2023)

**Name of Teacher :- MAMTA VERMA**

**Class and Section :- B.COM 1, A**

**Subject Name and Code :- BC-23-COM-101 FINANCIAL ACCOUNTING-II**

1.	24 Aug to 31 Aug	Financial accounting: concept, objectives and scope; accounting as an information system;
2.	1 Sept. to 15 Sept.	accounting principles: concepts and conventions; double entry system;a brief overview of accounting standards in india; journal, ledger and trial balance. capital and revenue: concept and classification of income; expenditure; receipts; provisions and reserves.
3.	16 Sept.. to 30 Sept	final accounts: trading and profit and loss account and balance sheet with adjustments.GROUP DISCUSSION ,PROBLEM SOLVING
4.	1 Oct. to 15 Oct.	Accounting for non- profit organizations; consignment accounts; accounting records; normal and abnormal loss; valuation of unsold stock.+ GROUP DISCUSSION ,PROBLEM SOLVING
5.	16 Oct.to 31 Oct.	Branch accounts: dependent branch, debtor's system, stock and debtor system;
6.	1 Nov.-15 Nov.	wholesale branch, Final accounts;Assignment-1 AND 2.
7.	15 Nov.- 24 Nov.	Hire purchase and installment payment system: basic concepts, difference and accounting treatment.+ GROUP DISCUSSION ,PROBLEM SOLVING

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

- E-Mail: [mamtavermagc17@gmail.com](mailto:mamtavermagc17@gmail.com)

## Lesson Plan

### **ODD Semester (Aug.-Dec.2023)**

**Name of Teacher :- MAMTA VERMA**

**Class and Section :- B.COM 2**

**Subject Name and Code :- BC- 305- INDIAN FINANCIAL SYSTEM**

<b>1.</b>	<b>24 Aug to 31 Aug</b>	Introduction: nature and role of financial system; Financial system and economic development; An overview of Indian financial system.
<b>2.</b>	<b>1 Sept. to 15 Sept.</b>	Components of financial system: Financial markets and financial instruments: money and capital markets: Money market: meaning, constituents instruments and functions, recent developments in Indian money market; Capital market: primary and secondary market; Depository system, recent developments in Indian capital market; .+ GROUP DISCUSSION ,PROBLEM SOLVING
<b>3.</b>	<b>16 Sept.. to 30 Sept</b>	SEBI: its formation, role and recent developments. The Debt Market: meaning, features, participants, instruments; private, PSUs & Government securities market. Financial institutions: Reserve Bank of India: organization, management and functions; .+ GROUP DISCUSSION ,PROBLEM SOLVING
<b>4.</b>	<b>1 Oct. to 15 Oct.</b>	Credit creation and credit control.
<b>5.</b>	<b>16 Oct.to 31 Oct.</b>	Commercial banks: meaning and functions, structure and recent developments in commercial banking in India;
<b>6.</b>	<b>1 Nov.-15 Nov.</b>	E-banking, NPA's in Commercial Banks, Payment Banks..+ GROUP DISCUSSION ,PROBLEM SOLVING Assignment-1 AND 2.
<b>7.</b>	<b>15 Nov.- 24 Nov.</b>	Development banks: concept, objectives and functions; recent developments in development banking. .+ GROUP DISCUSSION ,PROBLEM SOLVING

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

- E-Mail: [mamtavermagc17@gmail.com](mailto:mamtavermagc17@gmail.com)

## Lesson Plan

### ODD Semester (Aug.-Dec.2023)

**Name of Teacher :- MAMTA VERMA**

**Class and Section :- B.COM 3, A**

**Subject Name and Code :- BC-506 (iii) FUNDAMENTALS OF STOCK MARKET**

1.	24 Aug to 31 Aug	Security markets: primary and secondary market; primary market: role and functions; methods of selling securities in primary market; new financial instruments;
2.	1 Sept. to 15 Sept.	SEBI guidelines for public issues; stock exchanges; .+ GROUP DISCUSSION ,PROBLEM SOLVING
3.	16 Sept.. to 30 Sept	Listing of securities in stock exchanges; trading mechanism; screen based trading; internet based trading.
4.	1 Oct. to 15 Oct.	, National stock exchange and Bombay stock exchange: role, organization and management; listing procedure; .+ GROUP DISCUSSION ,PROBLEM SOLVING
5.	16 Oct.to 31 Oct.	SEBI (Depositories and Participants) Regulations 1996; SEBI (Custodian of Securities) Regulations, 1996; National Securities Depository Ltd. (NSDL). .+ GROUP DISCUSSION ,PROBLEM SOLVING ,
6.	1 Nov.-15 Nov.	Assignment-1 AND 2. Derivative trading: future and options: concept, meaning and importance methods of trading; valuation of options,
7.	15 Nov.- 24 Nov.	Raising funds from international markets: FITs Euro issues, ADR's, GDR's and FDI; SEBI guidelines.international .+ GROUP DISCUSSION ,PROBLEM SOLVING

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

- E-Mail: mamtavermagc17@gmail.com

## Lesson Plan ODD Semester (Aug.-Dec.2023)

Name of Teacher :- MAMTA VERMA

Class and Section :- M.COM 1, A

Subject Name and Code :-MANAGERIAL ECONOMICS

1.	1 Sept. to 15 Sept.	Price and output determination under perfect competition,
2.	16 Sept.. to 30 Sept	perfect competition, monopoly, monopolistic competition and
3.	1 Oct. to 15 Oct.	oligopoly, pricing strategies and tactics
4.	16 Oct.to 31 Oct.	national income- alternative concepts, measurement and determination of national income; inflation- types,
5.	1 Nov.-15 Nov.	measurement and control; monetary and fiscal policies;
6.	15 Nov.- 24 Nov.	currency flows and exchange rate determination. Presentations GROUP DISCUSSION ,PROBLEM SOLVING

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

- E-Mail: [mamtavermagc17@gmail.com](mailto:mamtavermagc17@gmail.com)

## Lesson Plan

### ODD Semester (Aug.-Dec.2023)

**Name of Teacher :- MAMTA VERMA**

**Class and Section :- B.COM 2**

**Subject Name and Code :-BC-302 BUSINESS STATISTICS-I**

1.	<b>24 Aug to 31 Aug</b>	Introduction of statistics: concept, scope, usefulness & limitations of statistics, distrust of statistics.
2.	<b>1 Sept. to 15 Sept.</b>	Collection of data: primary and secondary data, methods of collection of data. Measure of central tendency: mean, median, mode, harmonic mean and geometric mean. Measure of dispersion: range, inter-quartile range, quartile deviation, mean deviation, standard deviation,
3.	<b>16 Sept.. to 30 Sept</b>	coefficient of variation, Lorenz curve. Index numbers: meaning, types and uses of index numbers, methods of preparation of index numbers:simple or unweighted and weighted index number, problems in the preparation of index numbers,
4.	<b>1 Oct. to 15 Oct.</b>	Tests of adequacy; Chain-base index numbers; Base shifting, Splicing and deflating, Consumer price index. Analysis of Times Series: causes of variation in time series data; Components of a time series;
5.	<b>16 Oct.to 31 Oct.</b>	Decomposition: additive and multiplicative models;
6.	<b>1 Nov.-15 Nov.</b>	determination of trend: moving averages method and method of Least Squares (including linear second degree, parabolic, and exponential trend);
7.	<b>15 Nov.- 24 Nov.</b>	Computation of seasonal-indices by sample averages, ratio-to-trend, ratio-to moving average and link relative methods.

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

□ E-Mail: [mamtavermagc17@gmail.com](mailto:mamtavermagc17@gmail.com)

## Lesson Plan Odd Semester (Aug.-Dec. 2023)

**Name of Teacher :- Deepika Vaish**

**Class and Section :- B.com 5<sup>th</sup> Semester**

**Subject Name and Code :- Cost Accounting**

**24 July to 31 July- Introduction to Syllabus**

1.	01 Aug to 15 Aug	Introduction : nature and scope of cost accounting; cost concepts & classification; methods & techniques. Methods of costing: unit costing; job costing; Assignment-1
2.	15 Aug to 31 Aug	Overheads: classification, allocation, apportionment and absorption of overheads; under and over-absorption.  Assignment -2
3.	1 <sup>st</sup> Sept. to 15 Sept.	<b>Materials: material planning &amp; purchasing, pricing of material issue; treatment of material losses, material &amp; inventory control: concept and techniques.</b> Class tests
4.	16 Sept. to 30 Sept.	<b>Labour- labour cost control procedure; labour turnover; Idle time and overtime; Methods of wagepayment: time and piece rate; incentive schemes. Contract costing</b>
5.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct.	process costing (process losses, valuation of work in progress, joint and by-products) service costing
6.	16 <sup>th</sup> Oct to 31 Oct.	<b>Standard costing and variance analysis: material and labour.</b>
7.	1 <sup>st</sup> Nov. to 15 <sup>th</sup> Nov.	Cost control and cost reduction; cost audit; an overview of cost audit standards
8.	16 <sup>th</sup> Nov ONWARDS	<b>Class tests and Revision</b>

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

Students can ask any query on my E-Mail ID also

> E-Mail: vaishdeepika16@gmail.com

## Lesson Plan Odd Semester (Aug.-Dec. 2023)

**Name of Teacher :- DEEPIKA VAISH**

**Class and Section :- B.COM 3<sup>RD</sup> SEMESTER**

**Subject Name and Code :- BUSINESS LAW-I – BC-303**

**24<sup>TH</sup> JULY TO 31 JULY – INTRODUCTION TO SYLLABUS**

1.	01 Aug to 15 Aug	Law of Contract (1872)- Nature and classification of contract; offer and acceptance; capacity of parties to contract; free consent; consideration,
2.	15 Aug to 31 Aug	<b>Contingent contracts; Quasi contracts. consideration; legality of object; agreement declared void; + ASSIGNMENT 1 with class tests</b>
3.	1 <sup>ST</sup> Sept to 15 <sup>th</sup> Sept.	Consumer Protection Act 1986. Sale of Goods Act 1930: formation of contract of sale; goods and their classification, price;
4.	16 <sup>th</sup> Sept. to 30 <sup>th</sup> Sept.	<b>conditions and warranties; transfer of property in goods; performance of the contract of Sale; + ASSIGNMENT 2 with class tests</b>
5.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	Remedies: unpaid seller and his rights, buyer's remedies; Auction sale.
6.	16 <sup>th</sup> Oct to 31 Oct.	Special contracts: indemnity & guarantee; bailment and pledge; contract of agency
7.	1 <sup>st</sup> Nov. to 15 <sup>th</sup> Nov.	Contract of Sale; Remedies: unpaid seller and his rights, buyer's remedies; Auction sale.
8.	16 <sup>th</sup> Nov. Onwards	<b>Revision and class tests</b>

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

- E-Mail: vaishdeepika16@gmail.com
-



## Lesson Plan Odd Semester (Aug.-Dec. 2023)

**Name of Teacher :- Ms. Seema**

**Class and Section :- B.com Ist Semester**

**Subject Name and Code :- Business Management**

1.	24 <sup>th</sup> July to 31 <sup>st</sup> July	<b>Introduction to management:</b> characteristics and significance, process and functions of Management, Management: as science, art and profession,
2.	01 <sup>st</sup> Aug to 15 <sup>th</sup> Aug	<b>Approaches to management</b> science approach, behavioural approach, management science approach, system approach and contingency approach, emerging management concepts.
3.	16 <sup>th</sup> Aug to 31 <sup>st</sup> Aug	<b>Planning</b> process and importance, types of plans: policy, program, strategy, vision, mission, goals and objectives,
4.	1 <sup>st</sup> Sep to 15 Sep	<b>Organizing:</b> principals and benefits of organization, organization structure: functional, line and staff, matrix, formal vs informal organizational structure for large scale business organization, virtual organization
5.	16 <sup>th</sup> Sep to 30 <sup>th</sup> Sep	<b>Staffing:</b> importance, scope and modes of staffing, delegation, advantages, barriers to delegation, guidelines for effective delegation,
6.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	decentralization and centralization: advantages and disadvantages, factors influence decentralization, directing, coordination,
7.	16 <sup>th</sup> Oct to 31 <sup>st</sup> Oct	<b>Controlling:</b> characteristics and process of control, prerequisites of an effective control system, controlling techniques
8.	1 <sup>st</sup> Nov to 15 <sup>th</sup> Nov	<b>Motivation:</b> objectives and significance, approaches to motivation, Leadership: significance and functions, Leadership style, approaches to leadership
9	16 <sup>th</sup> Nov onwards	<b>Revision and Doubt sessions</b>

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

➤ E-Mail: [seemakagra11@gmail.com](mailto:seemakagra11@gmail.com)

## Lesson Plan Odd Semester (Aug.-Dec. 2023)

**Name of Teacher :- Ms. Seema**

**Class and Section :- B.Com III Semester**

**Subject Name and Code :- corporate accounting**

1.	24 <sup>th</sup> July to 31 <sup>st</sup> July	Accounting for share capital: issue of share
2.	01 <sup>st</sup> Aug to 15 <sup>th</sup> Aug	forfeiture and reissue of forfeited shares;
3.	16 <sup>th</sup> Aug to 31 <sup>st</sup> Aug	<b>Book building: concept &amp; process; issue of right and bonus shares; buy back of shares;;</b>
4.	1 <sup>st</sup> Sep to 15 Sep	Redemption of preference shares
5.	16 <sup>th</sup> Sep to 30 <sup>th</sup> Sep	<b>Issue and redemption of debentures.</b>
6.	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	<b>Final accounts of companies (excluding computation of managerial remuneration).</b>
7.	16 <sup>th</sup> Oct to 31 <sup>st</sup> Oct	<b>Amalgamation of companies: concept and accounting treatment as per accounting standard 14 (excluding intercompany holdings).</b>
8.	1 <sup>st</sup> Nov to 15 <sup>th</sup> Nov	<b>Internal reconstruction: concept and accounting treatment excluding scheme of reconstruction.</b>
9	16 <sup>th</sup> Nov onwards	<b>Revision and Doubt sessions</b>

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

➤ E-Mail: [seemakagra11@gmail.com](mailto:seemakagra11@gmail.com)

## Lesson Plan Odd Semester (Aug.-Dec. 2023)

**Name of Teacher :- Ms. Seema**

**Class and Section :- M.Com 3<sup>rd</sup> Semester**

**Subject Name and Code :- computer application in business**

1	01 <sup>st</sup> Aug to 15 <sup>th</sup> Aug	Computer System: Meaning, scope, types
2	16 <sup>th</sup> Aug to 31 <sup>st</sup> Aug	Basic computer organization: Central Processing Unit, input, output, and storage devices; Introduction to software
3	1 <sup>st</sup> Sep to 15 Sep	System software - operating system, user interface and its types; Application software - word processing, spreadsheets
4	16 <sup>th</sup> Sep to 30 <sup>th</sup> Sep	Introduction to databases, tables, queries, reports and form generation. Fuzzy Logic, etc.
5	1 <sup>st</sup> Oct to 15 <sup>th</sup> Oct	Information Technology in Business: Concept of information technology; Local Area Network media & topologies and Wide Area Networks
6	16 <sup>th</sup> Oct to 31 <sup>st</sup> Oct	Electronic data processing; Intranet and extranet, concept and evolution;
7	1 <sup>st</sup> Nov to 15 <sup>th</sup> Nov	World Wide Web; Multimedia technologies; Video conferencing; Broadband networks; Planning and designing web pages .
8	16 <sup>th</sup> Nov onwards	<b>Revision and Doubt sessions</b>

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

➤ E-Mail: [seemakagra11@gmail.com](mailto:seemakagra11@gmail.com)

## Lesson Plan Odd Semester (Aug.-Dec. 2023)

**Name of Teacher :- Ms. Seema**

**Class and Section :- M.Com 1<sup>st</sup> Semester**

**Subject Name and Code :- Organisational Behavioral**

<b>1</b>	<b>01<sup>st</sup> Aug to 15<sup>th</sup> Aug</b>	Organisational Behaviour: Concepts and Significance; Human Relations and Organisational Behaviour – Historical Development of Organisational Behaviour; Industrial Revolution; Scientific Management, The Human Relations Movements, Hawthorne Studies; Meaning and Definitions of Organisational Behaviour; Features of OB; Basic Assumptions; Contributing Disciplines to OB; Emergence of HR and OB, Approaches to Organisational Behaviour; Classical Approach; Neo-Classical; Modern approach; Scope of OB; Nature/Fundamental concepts of OB; Nature of People; Nature of Organisations; Determinants of Organisational Behaviour; Significance of OB; Criticism.
<b>2</b>	<b>16<sup>th</sup> Aug to 31<sup>st</sup> Aug</b>	Personality: Concept and Definition of Personality; Major Determinants of Personality; Biological Contribution; Socialization; Culture; Situational Factors; Major Personality Attributes influencing Organisational Behaviour; Theories of Personality; Psychoanalytic Theory (Freud's Theory); New Freudian Theories; Trait Theories; Social Learning Theory; The Self Theory; Need Theories; Holistic Theories; Personality and Organisational Behaviour.
<b>3.</b>	<b>1<sup>st</sup> Sep to 15 Sep</b>	Perception: Introduction; Nature and Importance of Perception, Meaning, definitions and process of Perception Perceptual Selectivity; Internal Factors; External Factors; Distortion in Perception; Managerial Implications of Perception; Managing the Perception Process.
<b>4</b>	<b>16<sup>th</sup> Sep to 30<sup>th</sup> Sep</b>	Learning: Introduction; Definition; Theories of Learning; Classical Conditioning Theory; Operant or Instrument Conditioning Theory; Cognitive Learning Theory; Social Learning Theory; Modeling; Shaping Behaviour; Learning and Organisational Behaviour or Significance of Learning.
<b>5</b>	<b>1<sup>st</sup> Oct to 15<sup>th</sup> Oct</b>	Group Dynamics: Introduction, Meaning; Components of Group Dynamics; Group Norms; Group Role; Group Status; Group Size; Group Leadership; Group Composition; Proxemics and Group Dynamics; Group Cohesiveness; Determinants of Cohesiveness; Consequences of Group Cohesiveness; Relationship between Group Cohesiveness and Productivity.
<b>6</b>	<b>16<sup>th</sup> Oct to 31<sup>st</sup> Oct</b>	Transactional Analysis: Introduction; Concept of T.A.; Scope of Transactional Analysis; Analysis of Self-awareness;
<b>7</b>	<b>1<sup>st</sup> Nov to 15<sup>th</sup> Nov</b>	Analysis of Ego States; Analysis of Life Positions; Analysis of Games; Analysis of Stroking, Benefits of Transactional Analysis.
<b>8</b>	<b>16<sup>th</sup> Nov onwards</b>	<b>Revision and Doubt sessions</b>

**Note:-**

The teaching of topics to the students on the dates/days mentioned in the above lesson plan may not be exactly followed and may have little variations/fluctuations because of some unforeseen circumstances. For example: various Functions/Activities organized by the College (*Musical Meet, Blood Donation, Important Days Celebrations, Co-Curricular/Extra-curricular Activities etc.*), Response of Students in the Class, Request of Students for Repetition of some specific Topics, Unpredicted Leaves, Restricted Holidays etc.

**Students can ask any query on my E-Mail ID also**

➤ E-Mail: [seemakagra11@gmail.com](mailto:seemakagra11@gmail.com)